

## Agrónomo de Campo

in MEXICO-NAYARIT-SANTIAGO DE IXCUINTLA

### Description

Serves as a primary field contact for seed production which includes: grower management and support (areas, planning, optimal planting window by day planned, higher yields responsibilities, growers management, quality control, etc.), coordinating integrated pest management program, and applying production research directions.

Supervise field work daily, input reports as assigned by the field manager and take the best decisions daily and report them to Field Manager and the teams relational.

Responsible for all aspects of grower contracts from the prospection, selection, implementation, price .elections, contract elections, contract questions, payment problems assists in the seed

Hectares allocations to growers. Coordinate an Integrated Pest Management program including hiring and

Managing scouts, and developing a cost effective, environmentally sounds method of enhancing the targeted yields by material on right time to use the plant capacity as it is targeted. Follow up the production research directions to address specific needs of the each field. Will work with production research agronomist to gather management information for specific inbreds, including fertilizer, insecticide, and herbicide recommendations. Be knowledgeable about current agronomic practices and government agricultural programs. Implement and maintain quality standards.

Administrative duties include, but are not limited to, providing proposals for the development of the plant location business plan.

Meet with growers to formulate seed plans, calculate isolation and manage measuring crews. Add and drop

Growers based on grower evaluation. Assign hybrids. Coordinate Safety Program.

**Will take care of Grower Selection and Management, Implement the Planting program as it is planned on place, responsible for get the Population on field as target, Detasseling as Quality and Cost std and Coordinate the harvest getting the maximum drier capacity as target in the Plant.**

### Requisites externs

Bachelor's degree in ag-related area and three to five 3-5 years experience working with seed growers and seed plant operations or equivalent education and experience required.

Knowledge of production agriculture and production plant operations; knowledge of field equipment. Strong Leadership, Team Builder and Player skills are a plus. Supervisory and Team Leadership skills; **training skills**; priority management and ability to adjust **quickly** to changing conditions; good verbal communication skills.

Advanced level of PC skills; willingness to work in a variety of conditions (field, plant, hot, cold, dust, etc.); ability to lift up to 60 lbs and walk on fields everyday. Good driver and opened to respect the company rules to drive at 100%.

## Qualifications

Bachelor's degree is required, preferably in an agronomic field. Master's Degree in agronomy or equivalent is preferred. At least 5 years Agronomy experience is preferred. Demonstrated knowledge of: Crop production/cultural practices.

Demonstrated skills in: Teaching/training. Using computer hardware software/intranet to generate reports, territory plans, access Company info and complete administrative duties. Collecting, interpreting data.

Demonstrated ability to: Build/maintain strong relationships with Growers and internal partners and teammates. Work effectively within a team environment. Lead and influence projects and coach individuals in accomplishing defined objectives/goals. Understand the needs and values of partners and internal customers and be open to improve the Field processes. Get results by taking initiative, overcoming obstacles & finding creative solutions. Work independently with minimum supervision and operate within budget. Work in and adapt to a rapidly changing business environment.

## Job Snapshot

Job Category:

**Production & Maintenance**

Primary Locations:

**MEXICO-NAYARIT-SANTIAGO DE IXCUINTLA**

Organization:

**Pioneer**

SBU:

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Schedule:

**Full-time**

Education Level:

**Bachelor's Degree (±16 years)**

Shift:

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Employee Status:

**Regular**

Travel:

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- See more at:

<http://careers.dupont.com/jobsearch/posting.php?id=AGR00001018#sthash.zxEMhAzg.dpuf>